

HON HAI PRECISION IND. CO., LTD. (2317)

Exchange	Taiwan Stock Exchange	Country	TAIWAN	Industry	Technology Hardware & Equipment
CUSIP		Sedol	6438564	ISIN	TW0002317005
Market Cap	1.133.044,00	Scale	1.000.000		
Shares Outstanding	10.689,10				

Annual Key Financial Items					
	31/12/2011	31/12/2010	31/12/2009	31/12/2008	31/12/2007
	TWD	TWD	TWD	TWD	TWD
Income Statement Key Items					
Net Sales or Revenues	3.452.681,3	2.997.205,3	1.959.182,4	1.950.481,4	1.702.663,4
Growth	15,20%	52,98%	0,45%	14,55%	28,95%
Cost of Goods Sold	3.147.161,7	2.722.864,6	1.744.445,3	1.754.611,7	1.514.025,6
% of Sales	91,15%	90,85%	89,04%	89,96%	88,92%
Gross Profit	254.063,8	233.210,2	176.338,2	163.133,6	162.469,8
Gross Margin	7,36%	7,78%	9,00%	8,36%	9,54%
Selling, General & Admin Expenses	171.218,8	147.064,3	92.849,1	89.837,1	69.005,8
% of Sales	3,78%	3,61%	3,41%	3,39%	3,15%
EBITDA	159.695,9	135.334,3	128.338,4	112.027,7	132.718,7
EBITDA Margin	4,63%	4,52%	6,55%	5,74%	7,79%
Operating EBITDA	134.300,8	127.276,5	121.888,0	106.032,6	119.632,0
Operating EBITDA Margin	3,89%	4,25%	6,22%	5,44%	7,03%
EBIT	108.240,2	94.203,8	89.939,5	79.291,6	106.550,7
EBIT Margin	3,13%	3,14%	4,59%	4,07%	6,26%
Operating EBIT	82.845,0	86.145,9	83.489,1	73.296,4	93.464,0
Operating EBIT Margin	2,40%	2,87%	4,26%	3,76%	5,49%
Pretax Income	102.536,2	91.477,2	88.031,0	72.593,7	101.137,4
Pretax Margin	2,97%	3,05%	4,49%	3,72%	5,94%
Net Income to Common Shareholders	81.591,0	77.154,6	75.685,1	55.133,2	77.689,5
Net Margin	2,36%	2,57%	3,86%	2,83%	4,56%
EPS - Continuing Operations	7,7	7,3	7,2	-	-
Growth	5,06%	1,48%	-	-	-
Dividend Per Share	-	1,0	1,6	0,9	2,1
Balance Sheet Key Items					
Total Assets	1.730.311,4	1.380.532,1	1.021.945,3	878.621,2	867.297,1

Cash & ST Investments	377.280,0	255.296,0	179.143,0	99.987,7	145.776,4
% of Assets	21,80%	18,49%	17,53%	11,38%	16,81%
Receivables (Net)	510.729,7	440.712,5	331.682,9	285.700,4	268.380,8
% of Assets	29,52%	31,92%	32,46%	32,52%	30,94%
Inventories - Total	380.521,8	259.383,7	180.979,7	166.725,2	158.403,1
% of Assets	21,99%	18,79%	17,71%	18,98%	18,26%
Current Assets - Total	1.283.667,8	964.547,6	699.574,5	558.749,5	579.890,5
% of Assets	74,19%	69,87%	68,46%	63,59%	66,86%
Property Plant & Equipment - Net	355.373,5	272.149,7	234.618,1	253.931,3	202.374,8
% of Assets	20,54%	19,71%	22,96%	28,90%	23,33%
Other Assets	42.147,6	32.778,0	32.529,3	30.811,1	20.497,8
% of Assets	2,44%	2,37%	3,18%	3,51%	2,36%
Accounts Payable	548.494,3	427.153,3	300.529,6	266.103,9	273.990,4
% of Assets	31,70%	30,94%	29,41%	30,29%	31,59%
ST Debt & Current Portion of LT Debt	271.763,9	230.636,8	86.302,5	77.833,2	104.648,0
% of Assets	15,71%	16,71%	8,44%	8,86%	12,07%
Other Current Liabilities	119.825,4	72.561,6	57.515,8	46.919,9	39.957,6
% of Assets	6,93%	5,26%	5,63%	5,34%	4,61%
Current Liabilities - Total	991.716,0	771.252,4	475.235,9	422.089,2	443.906,1
% of Assets	57,31%	55,87%	46,50%	48,04%	51,18%
Long Term Debt	115.978,9	87.955,2	62.649,1	50.628,0	28.792,4
% of Assets	6,70%	6,37%	6,13%	5,76%	3,32%
Other Liabilities	4.739,0	3.933,5	2.928,2	2.398,7	2.463,1
% of Assets	0,27%	0,28%	0,29%	0,27%	0,28%
Total Liabilities	1.115.291,9	867.086,1	547.234,3	484.300,4	483.792,4
% of Assets	64,46%	62,81%	53,55%	55,12%	55,78%
Total Shareholders Equity	577.831,7	480.592,8	439.855,5	361.166,8	350.690,7
% of Assets	33,39%	34,81%	43,04%	41,11%	40,43%
Total Liabilities & Shareholders Equity	1.730.311,4	1.380.532,1	1.021.945,3	878.621,2	867.297,1
Common Shares Outstanding	10.687,9	10.627,4	10.569,2	10.505,0	10.249,7
Cash Flow Statement Key Items					
Net Income / Starting Line	81.934,6	75.472,6	76.380,3	56.690,0	84.688,4
Depreciation, Depletion & Amortization	51.455,7	41.130,5	38.398,9	32.736,1	26.168,0
Deferred Income Taxes & Investment Tax Credit	(5.042,4)	(3.274,4)	(3.389,9)	(131,4)	(274,2)
Funds From Operations	130.060,7	116.744,7	113.812,2	93.910,7	112.004,9
Net Cash Flow - Operating Activities	101.217,4	62.455,5	100.110,8	63.376,0	102.466,2
Capital Expenditures (Addition to Fixed Assets)	91.666,4	72.715,9	26.975,0	69.866,5	87.634,3

Increase In Investments	1.930,6	3.589,4	2.185,7	2.379,2	8.078,5
Decrease In Investments	2.339,9	801,1	1.463,1	575,0	1.358,9
Disposal of Fixed Assets	4.495,5	3.756,6	2.940,1	2.812,5	5.116,4
Net Cash Flow - Investing	86.170,4	139.211,7	35.614,0	82.386,3	100.903,7
Net Proceeds From Sale/Issue of Com & Pref	0,0	0,0	0,0	0,0	0,0
Com/Pfd Purchased	0,0	0,0	0,0	0,0	0,0
Long Term Borrowings	40.029,6	53.306,3	6.820,0	39.128,0	0,0
Reduction In Long Term Debt	33.348,1	6.000,0	5.960,6	32,4	66,7
Cash Dividends Paid - Total	9.661,2	17.157,9	8.156,1	18.872,3	15.504,4
Net Cash Flow - Financing	47.260,0	171.684,5	16.446,3	(30.534,4)	52.010,4
Free Cash Flow Per Share	0,0	0,0	0,0	0,0	0,0